## Message Text

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**ACTION AF-18** 

INFO OCT-01 ISO-00 EB-11 COME-00 AID-20 IGA-02 L-03

CIAE-00 INR-11 NSAE-00 RSC-01 DRC-01 /068 W

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R 091405Z SEP 74

FM AMEMBASSY LUSAKA TO SECSTATE WASHDC 653 INFO AMEMBASSY NAIROBI

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NAIROBI FOR REDSO

EO 11652: N/A TAGS: EFI. ZA

SUBJECT: PROGRAM LOAN, TAW AND GM TRUCKS

**REF: STATE 196220** 

1. TAW ZAMBIAN LEGAL COUNSEL SEBASTIAN ZULU THIS MORNING PROVIDED FOLLOWING REPENDING RESUMPTION OF TAW-GRZ NEGOTIATIONS. SOLICITOR GENERAL CHIBESAKUNDA INITIATED CALL FOR RESUMPTION OF NEGOTIATIONS. TAW RESPONDED WITH PROPOSAL TALKS BE HELD IN LONDON WHICH ZAMBIANS NOT PREPARED TO DO. THROUGH ZULU, TAW INFORMED CHIBESAKUNDA IT READY TO CONSIDER MEETING IN LUSAKA ON FOLLOWING CON-DITIONS. THE GRZ TO PROVIDE DETAILED AGENDA BEFOREHAND, GRZ REPS TO HAVE FULL AUTHORITY, TALKS TO COMMENCE BY SEPTEMBER 10 AND LAST NO MORE THAN THREE WEEKS, AND THE 1.6 MILLION DOWN PAYMENT NOT BE SUBJECT OF DISCUSSION. CHIBESAKUNDA REPLIED WITH PROPOSAL LUSAKA NEGOTIATIONS COMMENCE SEPTEMBER 10. SHE MADE NO REFERENCE TO OTHER TAW CONDITIONS EXCEPT, APPARENTLY, PROVISION OF DETAILED AGENDA IN ADVANCE. TO DATE (SEPTEMBER 9) AGENDA HAS LIMITED OFFICIAL USE

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NOT BEEN PROVIDED.

- 2. WHEN ZULU RECEIVES AGENDA HE WILL PASS IT TT LOCAL TAW REP FOR TRANSMITTAL TO TOM WOOD FOR CONSIDERATION AND DECISION WHETHER IT WORTHWHILE PURSUE TALKS IN LUSAKA. IF WOOD COMES TO LUSAKA, ZULU EXPECTS HIS TO BE ACCOMPANIED BY ALAN DYNNER. (ZULU SAID WOOD HAD COME OUT HERE TWICE FOR TALKS ONLY TO FIND TRIP COMPLETELY USELESS. ZULU SAID HE NOT AT ALL CERTAIN NOW HOW MATTER MIGHT PROCEED SINCE TAW "MAY HAVE FILED FOR ARBITRATION." (WOULD APPEAR WOOD MAY NOT BE KEEPING HIS ZAMBIAN LEGAL COUNSEL INFORMED OF HIS ACTIONS.)
- 3. USE OF PROGRAM LOAN FOR PURCHASE OF GM TRUCKS MANUFACTURED UNDER TAW CONTRACT REMAINS POSSIBILITY FROM MUTTENDANGO POINT OF VIEW, THOUGH IT EVIDENT HE BELIEVES OTHER RESOURCES SHOULD BE USED FOR PURPOSE. HE SAID THIS MORNING THERE QUITE GOOD CHANCE GRZ WILL WISH PURCHASE 100 GM TRUCKS. HAD JUST RECEIVED AND WAS DELIGHTED WITH INFORMATION PROVIDED IN DETAILED QUOTATION PROMISED BY DON PECK OF GM (STATE 188226). MUTTENDANGO PREPARED PROVIDE, POSSIBLY AT END OF WEEK, LISTING OF ITEMS AND SERVICES WHOSE PURCHASE PRESENTLY CONTEMPLATED UNDER PROGRAM LOAN. SAID, HOWEVER, LOAN USE NOT YET DEFINITELY FIXED. THERE TO BE MEETING TOMORROW. SEPTEMBER 10, TO CONSIDER ENTIRE MATTER, INCLUDING WHETHER TO PURCHASE GM TRUCKS, IN WHAT QUANTITY, AND WITH WHICH RESOURCES. MUTTENDANGO HAS NOT YET HAD OPPORTUNITY SEE FOREIGN MINISTER MWAANGA ABOUT LATTER'S DISCUSSION WITH ASST. SEC. EASUM CONCERNING PROGRAM LOAN USE FOR GM TRUCKS (STATE 181109). MWAANGA TO PARTICIPATE IN TOMORROW'S MEETING.
- 4. RE DORON SIMULATOR, AS DEPT. AWARE, THIS IS ONE ITEM ZAMBIANS VERY MUCH SET ON PURCHASING UNDER PROGRAM LOAN AND THEY ANXIOUS TO PROCEED

WITH TRANSACTION. CONTINGENCY COMMITTEE SECRETARIAT LIMITED OFFICIAL USE

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EXPATRIATE STAFFER BENDIX CODING IN WEDNESDAY,
SEPTEMBER 11, TO PURSUE MATTER. PROPOSE INFORM
HIM, WHILE WE RECOGNIZE URGENCY OF NEED FOR
SIMULATOR, TRANSACTION MUST AWAIT DECISION ON LOAN
USE FOR GM TRUCKS, POSSIBILITY WHICH WAS DISCUSSED
BY FOREIGN MINISTER MWAANGA AND ASST. SEC.
EASUM AND WHICH NOW BEING STUDIED BY AID GENERAL COUNSEL.
NELSON

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: COMPENSATION, GOVERNMENT PROCUREMENT, TRUCKS, NEGOTIATIONS

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Disposition Authority: kelleyw0
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Subject: PROGRAM LOAN, TAW AND GM TRUCKS

TAGS: EFIN, ETRD, ZA, TAW

To: STATE

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